

## Making Fulfillment thru Online Retailers Easier

### Challenge:

A Texas based importer of retail products wanted to increase business by participating in the (Fulfillment By Amazon) FBA service. **Regrettably**, they **did not** have the experience or resources to make that happen.

They **lacked experience** in working with Amazon’s requirements, while **lacking** the time and resources needed to hire and train a staff to handle fulfillment on a full-time basis.

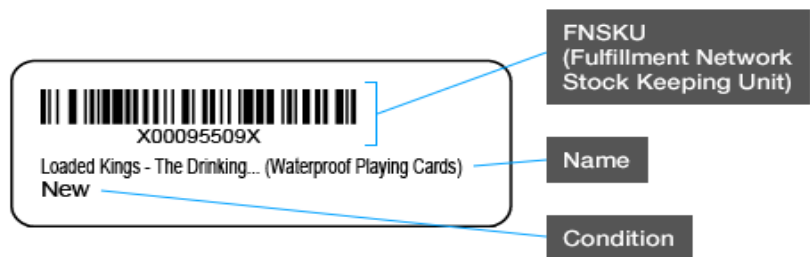
After researching various fulfillment providers, they partnered with The Service Center (TSC) and they are now in Amazon’s FBA network.

### Solution:

TSC coordinated to have all inbound container shipments delivered to its facility for immediate inspection and storage.

Based on our experience working with Amazon and their DC’s, we provided the FBA labeling needs for each carton and skid, and process their shipments with limited chargebacks.

An experienced Customer Service Team was assigned to manage the client’s every need.



### Outcome:

By partnering with the TSC, the client was able to **quickly** move materials from the Port of Houston’s dock to Amazon’s DCs. This process allowed them to **grow** their sales based on the **expanded** exposure of their product on Amazon’s site. They also used their resources **more effectively** since they did not have to acquire long term storage space or hire/maintain a staff for the distribution process.

“We place complete faith in them to support any fulfillment and shipping requirements.” - Shoab Farooqi, Forza Retail Inc.

*If you want an easier solution to working with the major online retailers like Amazon, Wal-Mart, etc, [contact us](#) to get a **quick and easy** solution to **growing** your ecommerce business.*